



**PREVIOUS SYSTEM** COMPUSOURCE VANS

**INDUSTRY** MOVING & STORAGE

“**EVERYONE CAN DIGITALLY STORE AND ACCESS INFORMATION AT ANY TIME**”

“**INCREASE OUR OVERALL EFFICIENCY BY ABOUT 60%**”

## BACKGROUND

ADSI Moving Systems Inc. ([www.adsiunited.com](http://www.adsiunited.com)) is a moving and storage company, offering premier services including residential and industrial relocations, corporate relocations, tradeshows and special commodities, as well as international services. Their purpose is to provide comprehensive relocation and storage services focusing on quality, professionalism, and customer service. With the goal of streamlining the company overall, ADSI started to realize that their current software system was quickly becoming outdated and were experiencing a lot of limitations on what they could perform within the software. With that being said, ADSI decided to partner with EWS MoversSuite as their software solution of choice. Since implementing MoversSuite in January 2014, ADSI has increased their overall efficiency by about 60% and are now running a much more optimized operation.

## RECOGNIZING THE PROBLEM

Prior to implementing MoversSuite by EWS, ADSI Moving Systems was using Compusource VanS to handle their software needs. One of the reasons why they decided to make the switch to MoversSuite was the inability to effectively track orders as well as generate comprehensive reports, as Anita Ellefson, Vice President of Operational Support stated, “We needed a software solution that could better track our orders and allow us to report on our financials in a more useful and easy to understand format, which Compusource really wasn’t able to do for us at the time.” ADSI also experienced difficulties in using the dispatcher from Compusource and had a lot of limitations on what they perform within payroll as well. With the capabilities of their software system no longer meeting their needs, ADSI decided that it was time to make a change.

# MoversSuite

EWS

## MOVERS SUITE BY EWS TO THE RESCUE

MoversSuite by EWS has helped ADSI Moving Systems improve order tracking, generate better reports, and most importantly, reduce their reliance on manual work. With MoversSuite, ADSI can access high level information, with the ability to drill down into the system and see the details of each document, which has been extremely useful to ADSI. As Anita stated, "By getting rid of the manual schedule book and dispatch board, coinciding with the implementation of an integrated system where everyone can digitally store and access information at any time, we have been able to increase our overall efficiency by about 60% since partnering with MoversSuite." ADSI has also been able to reduce the man hours required to complete the bank reconciliation process, going from about a day and half prior to MoversSuite to just half a day currently. With regards to reporting specifically, ADSI is able to generate reports with more aesthetically pleasing formatting that are easier to read as well, which has given them greater visibility into their business. Having the ability to efficiently track their orders has allowed ADSI to manage each job better and make more informed decisions, which has truly helped them run a more efficient operation.

## BENEFITS

Since partnering with EWS, ADSI Moving Systems has been able to increase their operational levels to previously unattainable heights. One of the great benefits of MoversSuite for ADSI is the ability to access the system through the cloud, "Being on the cloud not only allows us to stay current with the latest software technology available, but we can also access our system online from wherever we may be and perform tasks like we would at the office, which is really big for us," stated Anita. The updated dispatch board has allowed ADSI to better manage the entire job process from beginning to end, while being able to track the progress of the job at any given time. All information and notes are

WE NEEDED  
A SOFTWARE  
SOLUTION  
THAT COULD  
BETTER TRACK  
OUR ORDERS"

stored in the system as well, which can be quickly accessed and referenced when required. In terms of payroll, all of ADSI's drivers are paid by direct deposit through integration with Great Plains, which the drivers really like, and has reduced their back office payroll processing time as well.

## CONCLUSION

Since implementing MoversSuite by EWS in January 2014, ADSI Moving Systems has become a more efficient company, while experiencing growth at the same time. Throughout the company, ADSI is realizing the benefits of having a truly integrated software solution that can efficiently handle the needs of all of their employees. With ADSI improving their business in all aspects, they are now running a more proficient operation that is able to better meet the needs of the customers. Partnering with MoversSuite has helped ADSI take their business to the next level, and they are confident that with EWS, they will have a partner for life.

## ABOUT EWS GROUP

EWS Group was founded on a single question: How can a moving and storage business get accurate and real-time information that would help grow the business? Sounds simple enough but anyone familiar with the industry, its complexity and reams of paper knows it is a question easier asked than answered. In time, that answer came to be known as MoversSuite; the first genuine Microsoft® Windows® based move management software solution that has grown to be the leading enterprise software for the moving industry.

MoversSuite

EWS

WWW.EWSGROUP.COM

970-256-1616